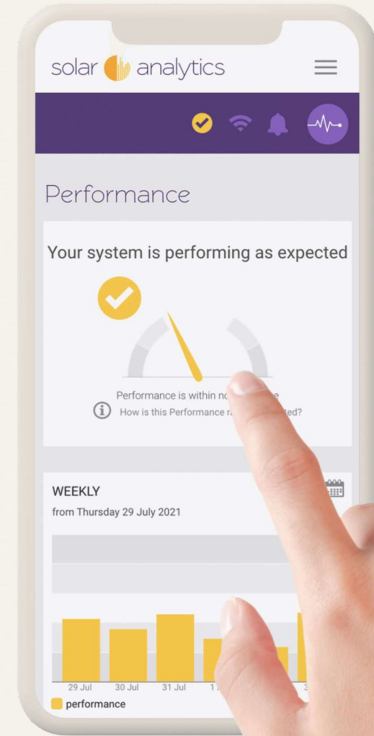


Welcome

Introduction to Solar Analytics

March 2023 V3



Why Solar Analytics?

Solar buyers: Get More From Your Solar

- 30 Days / 1 year free
- Plan Optimiser
- Savings Tracker
- Battery Calculator
- True Performance
- Automated alerts
- Elegant dashboard

Solar retailers: Let us do the hard work

- 30 Days / 1 year free
- Auto Connect & OneClick
- Fleet management
- Triage and alerts
- True Performance analytics
- Historical data
- Easier customer support

How

You choose the solar hardware and we'll take care of the software.



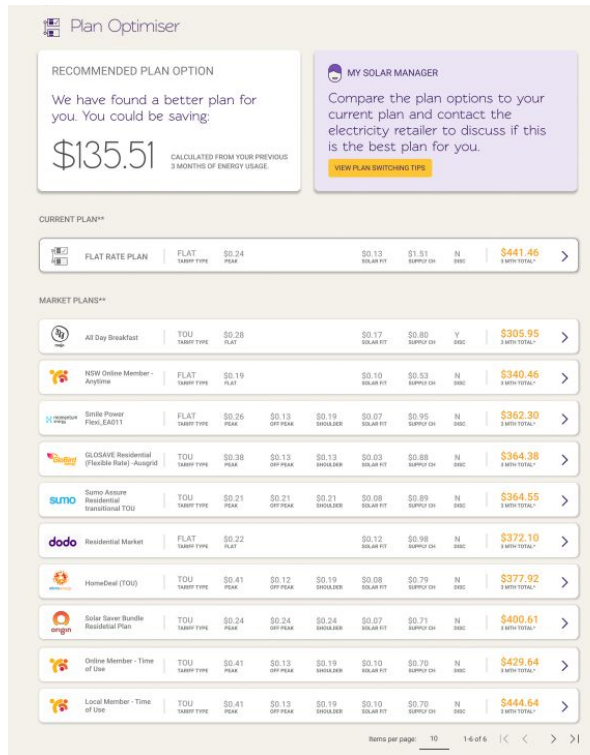
End User Features & Benefits

Plan Optimiser

Takes the guesswork out of saving on energy bills. It's pretty simple really.

- Easy & tangible to sell
- \$400 of average savings
- Uses real data for analysis
- Fully automated, updated weekly

Sales pitch: "Your solar system includes Plan Optimiser, which automatically checks you are on the best deal for solar"



The screenshot displays the 'Plan Optimiser' web interface. At the top, it shows a 'RECOMMENDED PLAN OPTION' with a savings of \$135.51. Below this, a 'CURRENT PLAN**' section shows a 'FLAT RATE PLAN' with a rate of \$0.24 per kWh. The 'MARKET PLANS**' section lists various other plans, including 'All Day Breakfast', 'NEW Online Member - Anytime', 'Smile Power Plan - E&M 11', 'GLOSAVE Residential (Flexible Rate) - Ausgrid', 'Sumo Assure Residential - Transnational TDU', 'dodo Residential Market', 'HomeDeal (TDU)', 'Solar Saver Bundle Residential Plan', 'Online Member - Time of Use', and 'Local Member - Time of Use'. Each plan entry includes details like the plan name, rate type, rate, and a '3 MONTH TOTAL' cost. The interface is clean and modern, with a focus on providing clear information about energy plans and potential savings.

Plan Optimiser

RECOMMENDED PLAN OPTION

We have found a better plan for you. You could be saving:

\$135.51

CALCULATED FROM YOUR PREVIOUS 3 MONTHS OF ENERGY USAGE.

MY SOLAR MANAGER

Compare the plan options to your current plan and contact the electricity retailer to discuss if this is the best plan for you.

[VIEW PLAN SWITCHING TIPS](#)

CURRENT PLAN**

PLAN	RATE TYPE	RATE	SOLAR FIT	SUPPLY CH	DISC	3 MONTH TOTAL*
FLAT RATE PLAN	FLAT	\$0.24	\$0.13	\$1.51	N	\$441.46

MARKET PLANS**

All Day Breakfast	TDU	\$0.29	\$0.17	\$0.80	Y	\$305.95
NEW Online Member - Anytime	FLAT	\$0.19	\$0.10	\$0.53	N	\$340.46
Smile Power Plan - E&M 11	FLAT	\$0.26	\$0.13	\$0.19	N	\$362.30
GLOSAVE Residential (Flexible Rate) - Ausgrid	TDU	\$0.38	\$0.13	\$0.03	N	\$364.38
Sumo Assure Residential - Transnational TDU	TDU	\$0.21	\$0.21	\$0.08	N	\$364.55
dodo Residential Market	FLAT	\$0.22	\$0.12	\$0.08	N	\$372.10
HomeDeal (TDU)	TDU	\$0.41	\$0.12	\$0.08	N	\$377.92
Solar Saver Bundle Residential Plan	TDU	\$0.34	\$0.24	\$0.07	N	\$400.61
Online Member - Time of Use	TDU	\$0.41	\$0.13	\$0.19	N	\$429.64
Local Member - Time of Use	TDU	\$0.41	\$0.13	\$0.19	N	\$444.64

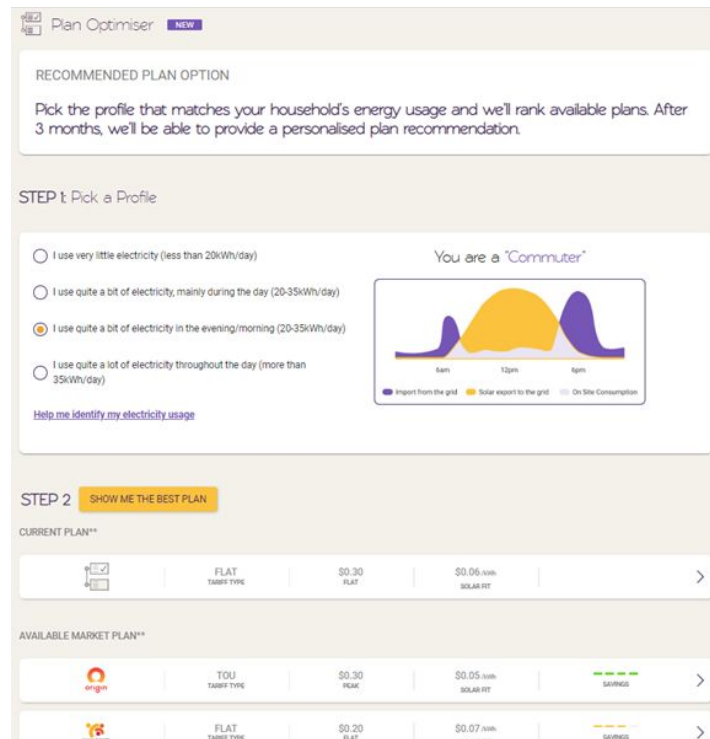
Items per page: 10 1 of 6 < >

Day 1 Plan advisor

Now I have solar, which retail plan should I switch to?

- Choose the right retail plan on the day of connection
- Simulated demand, actual solar
- 95% accuracy on day one

Sales pitch: “We’ve included software that will look at all the retail plans available to you and show you the best deal”

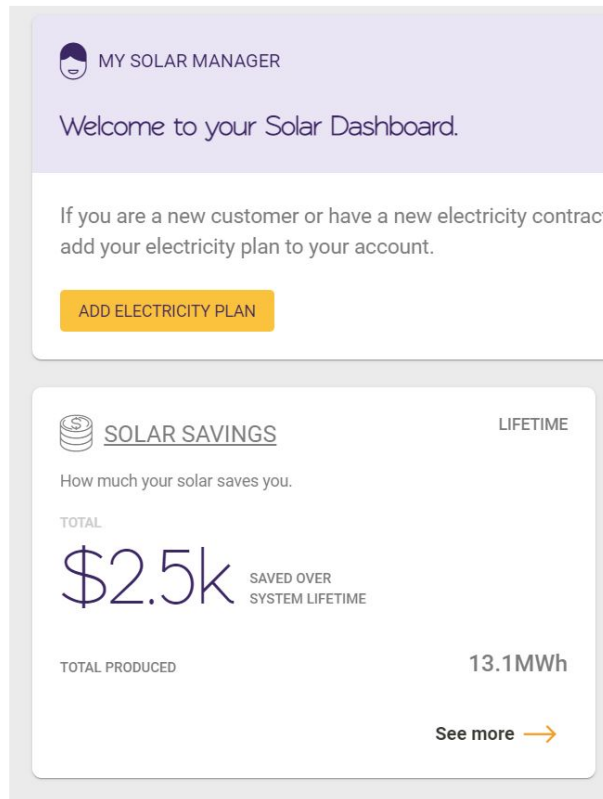


Savings-focused

Savings are your customers' primary motivation, so we highlight them.

- Lifetime solar savings – front and centre
- Electricity bill – simple and easy view
- My energy usage – imports, exports etc.
- Quick links – to more details

Sales pitch: “Your solar system includes Solar Analytics, which allows you to accurately check your savings and payback at any time”




MY SOLAR MANAGER

Welcome to your Solar Dashboard.

If you are a new customer or have a new electricity contract, add your electricity plan to your account.

ADD ELECTRICITY PLAN

 **SOLAR SAVINGS** LIFETIME

How much your solar saves you.

TOTAL

\$2.5k SAVED OVER SYSTEM LIFETIME

TOTAL PRODUCED **13.1MWh**

See more →

True Performance™

Inverter monitoring only tells you what was produced. We tell you what *should have been* produced.

- Absolutely unique, fully automated
- Satellite, BOM and weather data
- Patented shading analysis
- Comparison to nearby sites

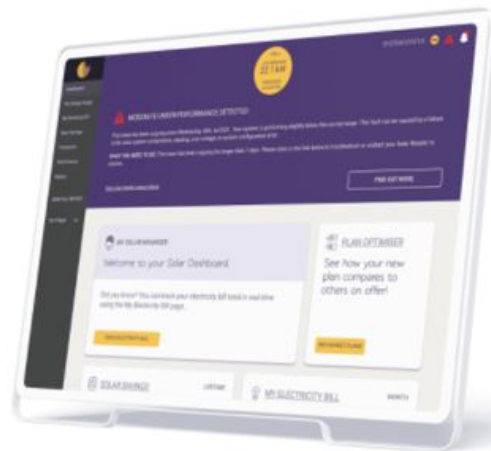
Sales pitch: “Your solar system includes True Performance monitoring – not just what you produced but also what you should have produced, so you’ll always know its operating perfectly ”



Automated alerts

Let us do the hard work for you with automated in-dashboard and email alerts.

- Good news stories
- Automatic intelligent notifications
- Advice and guidance
- Patented shading analysis
- Comparison to nearby sites



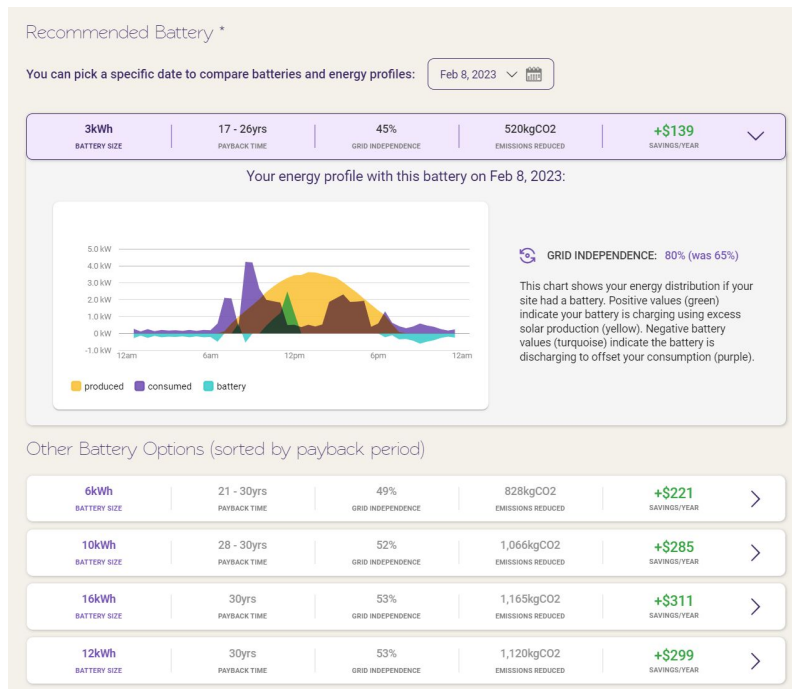
Sales pitch: “Your solar system comes with automated alerts, so you’ll be told if there is ever a problem without lifting a finger”

Battery calculator

Calculate the perfect time to add a battery with our free calculator

- Uses your real data
- Automatically detects changes
- Advanced mode for different scenarios
- Size and savings estimates
- Battery model selector

Sales pitch: “We’ve included a battery calculator which uses your real data, so you’ll know the perfect time to invest in a battery”

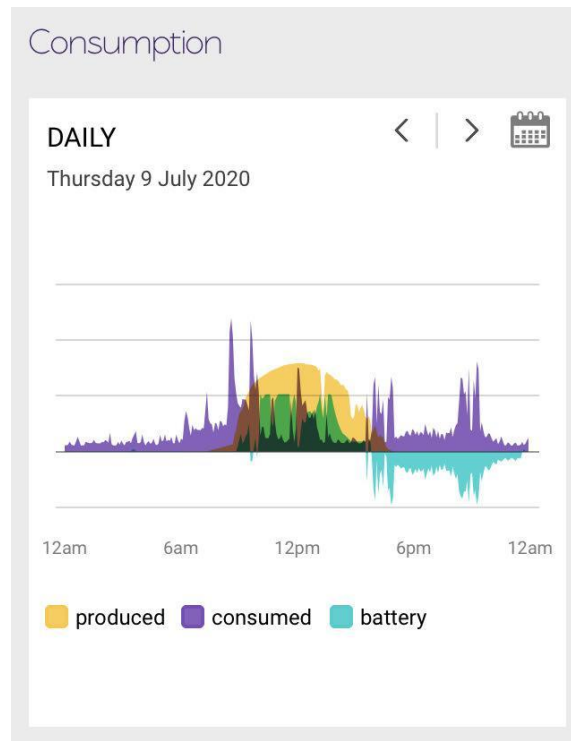


Consumption monitoring

Reveal hidden energy wastage and opportunities to save even more

- Increase solar self-consumption
- Reveal hidden loads
- Solar, load, battery & more
- Simple to understand

Sales pitch: “Your solar system includes consumption monitoring, so you can maximise your savings and easily understand what's using energy”

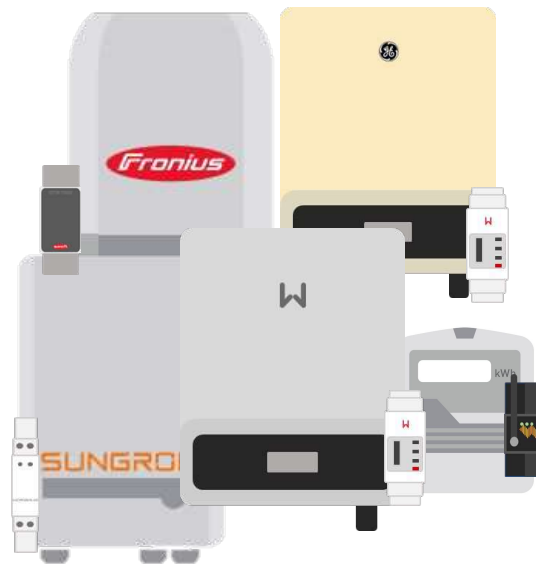


Solar Retailer Features & Benefits

Integrated

You choose the solar hardware
and we'll take care of the software

- All Fronius inverters
- All Sungrow inverters
- All Goodwe inverters
- All GE inverters
- WattWatchers A6M & A3RM
- Retail meters (CitiPower & Powercor)



Common Features

- Plan Optimiser
- Savings Tracker
- True Performance
- Battery Calculator
- Fleet Manager
- Alerts Manager
- Advanced user manager
- My Electricity Bill
- Automated Alerts
- Historical data
- Export limited compatible
- Owner onboarding/training
- Elegant user interface
- Gross, Net, Self Consumed and exported energy
- Smart algorithms
- BOM & satellite data
- Custom Displays
- Regular updates

Auto Connect

- Three new ways to connect Solar Analytics
- Applies to existing and new systems with compatible inverters
- A low effort, low risk way for you to add value and savings
- Obligation free to you and your solar customers
- Includes a 30 Day or 1 Year Free trial

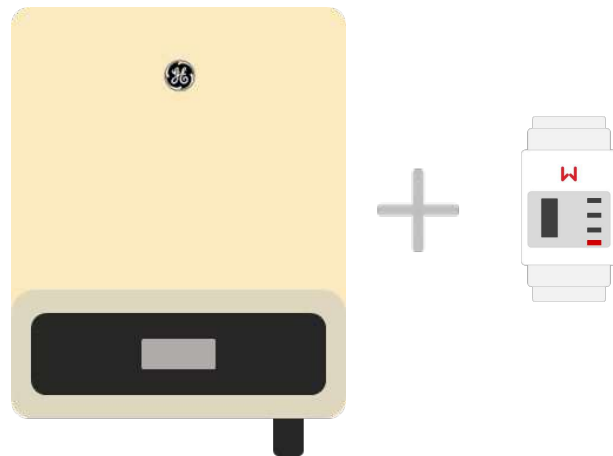
OneClick

Retailer Auto

Owner Auto

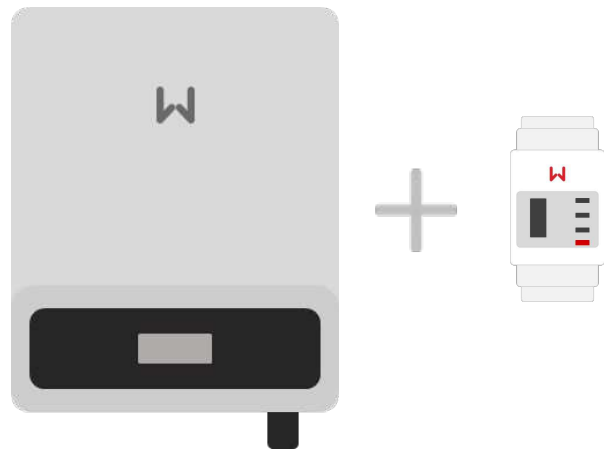
Integrated GE

- Ultra-fast OneClick commissioning
- Automatic one-year free subscription
- Suits all GE inverter models
- GC, Hybrid & DC-coupled batteries
- Consumption data via Home Kit Meter
- Wi-Fi data via API



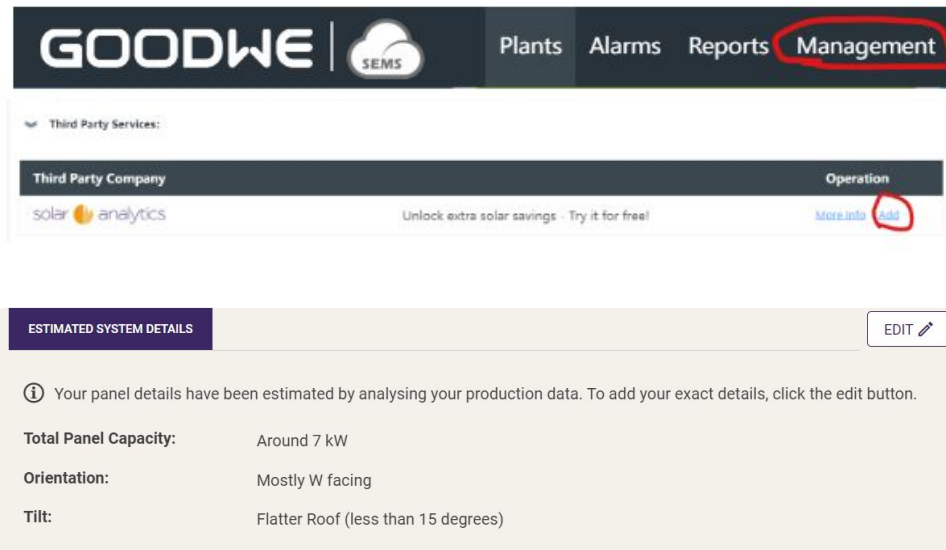
Integrated Goodwe

- Ultra-fast OneClick commissioning
- Automatic 30-day free subscription
- Suits all GE inverter models
- GC, Hybrid & DC-coupled batteries
- Consumption data via Home Kit Meter
- Wi-Fi data via API




OneClick commissioning

- Exclusive to GE & Goodwe portals
- OneClick to auto-commission sites!
- Auto creates synthetic system, you can fine tune later
- You **must be registered on our whitelist** to use OneClick Join here ijy@solaranalytics.com.au



The screenshot displays the Goodwe SEMS portal interface. At the top, the navigation bar includes 'GOODWE | SEMS' and tabs for 'Plants', 'Alarms', 'Reports', and 'Management'. The 'Management' tab is highlighted with a red circle. Below the navigation bar, a section titled 'Third Party Services' contains a table with the following data:

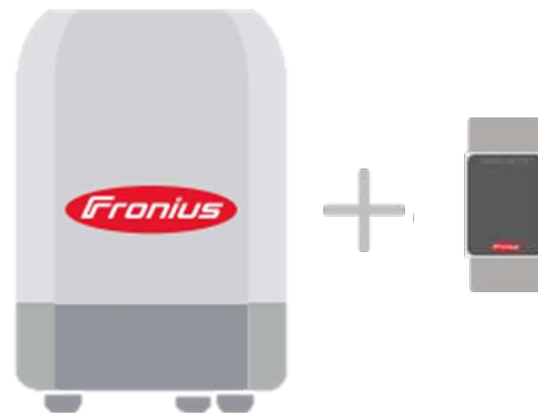
Third Party Company	Operation
	Unlock extra solar savings - Try it for free! More info Add

The 'Add' button in the table is circled in red. Below this, a section titled 'ESTIMATED SYSTEM DETAILS' is shown, with an 'EDIT' button in the top right corner. The details section includes an information icon and the text: 'Your panel details have been estimated by analysing your production data. To add your exact details, click the edit button.' The estimated details are as follows:

Total Panel Capacity:	Around 7 kW
Orientation:	Mostly W facing
Tilt:	Flatter Roof (less than 15 degrees)

Integrated Fronius

- Suits all current models
- GC & hybrid, DC-coupled batteries
- Consumption data via Fronius Smart meter
- Wi-Fi data via API
- Retailer Auto & Owner Auto connect



Integrated Sungrow

- Suits all current models
- GC, Hybrid, DC coupled batteries
- Consumption data via S100 Meter
- Wi-Fi data via API
- Includes Sungrow error codes
- Retailer Auto & Owner Auto connect



Integrated WattWatchers

- Measure anything AC
- Up to 6 channels
- 60A-3000A CTs
- 1, 2 & 3 phase in the same unit
- Compact, integrated modem/SIM
- 3G & 4G, multi-band/network
- Advanced remote diagnostics
- LGC measurement



How to Auto Connect

OneClick

Goodwe/GE

Retailer Auto

Any compatible inverter

Owner Auto

Any compatible inverter

Retailer or **Owner** clicks

“Add Solar Analytics” in their Goodwe/GE portal for new or existing sites.

Retailer provides fleet access or weekly

CSV to Solar Analytics and we connect new and/or existing sites.

Retailer sends owner invitation to connect to

Solar Analytics and/or **Owner** connects on our website for new or existing sites

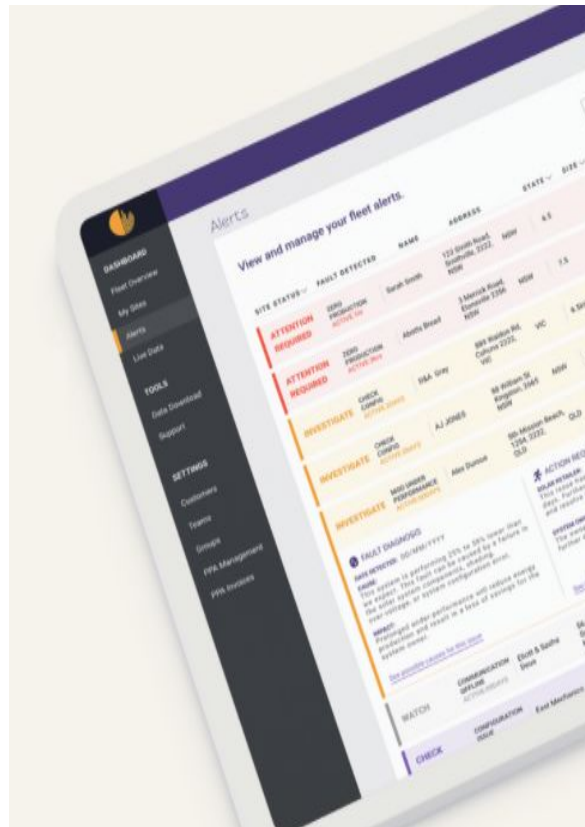
In all cases we will:

- Automatically connect the system and put it in your Solar Analytics fleet
- Provide a 30 Day Free trial with Goodwe, Sungrow and Fronius, 1 Year Free with GE

Fleet Diagnostics

Simpler, faster automated fleet management.

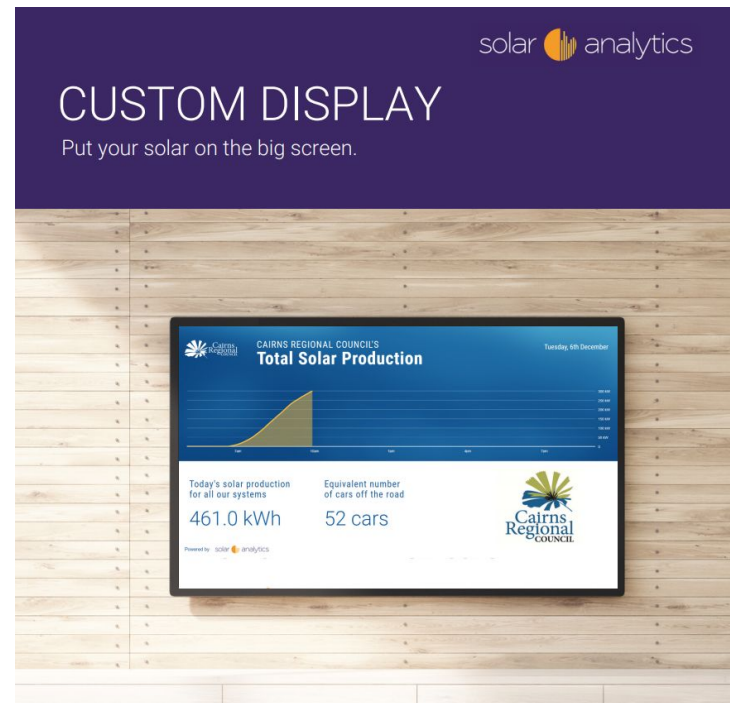
- Automated alerts & notifications
- Simple, searchable triage
- Severity and duration
- Shortcuts and tips



Custom Displays

Put your solar on the big screen

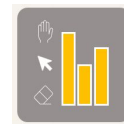
- Branding, images and widgets
- Simple URL for web connected screens
- Works on any Integrated site
- Low, once-off cost



Pylon Integration

Automated site creation in Solar Analytics

- Reduce commissioning time by 70%
- Enhance accuracy from design to commissioning
- Combine the functionality of your software tools
- Reduce costs and improve profits
- Instantaneous site detail sharing



Design



Connect



Commission

More than just support

- Dedicated account managers
- Installers and team training available
- 1300 651 137 for urgent support
- Searchable support pages
- YouTube tutorials
- Monthly newsletter
- Facebook Reseller group
- Regular industry leading podcasts



Subscription pricing

Small Sites (<15kW)	RRP Inc. GST	Large Sites (>15kW)	RRP Inc. GST
30 Days Free	\$0	30 Days Free	\$0
Monthly	\$5.99	Monthly	\$9.99
Yearly	\$59.99	Yearly	\$99.99
5 Years	\$249	5 Years	\$449
		10 Years	\$799

Resources & quick links

- Reseller Support Page - <https://info.solaranalytics.com/s/installer-reseller-knowledge>
- Dashboard Video - <https://www.youtube.com/watch?v=vYtPulW7DBk>
- Plan Optimiser Video - <https://www.youtube.com/watch?v=40fgmhSbxdo>
- Demo account login <https://my.solaranalytics.com/> Login: owner-demo@solaranalytics.com, Password: 1234
- Dashboard user tutorial - <https://bit.ly/36mCtFK>
- Integrated Commissioning guide - <https://info.solaranalytics.com/s/article/Integrated-Commissioning-Guide>
- Pylon Commissioning guide - <https://info.solaranalytics.com/s/article/Pylon-Integration>

Get more from your solar



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